



CITY OF CHARLESTON
Purchase Request

INSTRUCTIONS: This form must be submitted to the City Manager's Office for any purchase of materials or supplies costing **\$2,500 or more**. A minimum of **3** quotes is required for this form.

Date: 11/1/23

To: CITY MANAGER,

I request permission to purchase the following materials and/or supplies: _____

Axon Enterprise, Inc. (Input Ace)

Purchase justification: Axon Investigate products provide an interface that unlocks the power of
video evidence in an efficient, forensically-sound manner. The product provides additional tools for video
investigations, including video enhancement, multi-clip time syncing, file stitching and narrative report creation.

If approved, the total purchase price will be: 10,980.00 for 3 years

(Check One)



The price is less than the \$25,000 permitted for purchases without advertising for bids and needing approval from City Council. I have not purposefully split the purchase request to keep the purchase under the \$25,000 threshold and have not favored a particular vendor. I have not shared competitive information with any vendor(s).



The proposed vendor is a sole source provider for the materials/supplies requested. (Skip to **ITEM A** on page 2.)

I have contacted the following responsible vendors and have attached their written quotes for the requested item(s): (Minimum of 3 Quotes Required)

- | | | |
|----|------------------------------|----------------------------------|
| 1. | <u>Axon Enterprise, Inc.</u> | Price Quote: \$ <u>10,980.00</u> |
| 2. | <u>Amped</u> | Price Quote: \$ <u>18,925.00</u> |
| 3. | <u>Brief Cam</u> | Price Quote: \$ <u>40,000.00</u> |
| 4. | <u></u> | Price Quote: \$ <u></u> |
| 5. | <u></u> | Price Quote: \$ <u></u> |

The apparent low-bid vendor *meeting specifications* is: Axon Enterprise

AND



The low-bid vendor is not delinquent on any financial obligations owed to the City of Charleston according to the City Collector's records, and I recommend authorizing the purchase through the low-bid vendor.

OR

I recommend not contracting with the lowest bidder meeting specifications and instead recommend contracting with _____ because:

Additionally, the recommended vendor is not delinquent on any financial obligations owed to the City of Charleston according to the City Collector's records.

ITEM A (For Sole Source Procurements ONLY)

Explain what is unique about this vendor/brand and why your department must purchase this product:

Identify at least 1 independent third party who has verified the vendor is a sole source for the item(s) requested to be purchased, and submit his/her written opinion regarding the vendor's sole source status:

(Name & Phone Number) _____

REQUESTOR'S DECLARATION

I declare that I have fully complied with the letter and intent of the City Code as it pertains to procurement and have exercised reasonable precaution to procure the item(s) requested above at the lowest price, consistent with good service and quality.

I also declare that I have no personal or business relationship with the listed vendor(s) that would be considered a conflict of interest, except as follows:

(List Actual, Potential, or Perceived Conflicts of Interest) N/A

Request Submitted By: Det. Spaulding Department: Criminal Investigation Division

Is this purchase being paid with grant funds? ☒ Yes ☐ No

Funds Approval: *Chy Wad* Date: 1/4/2024
Authorized Financial Officer

Account Number: 094-000-23-000-3-34 \$ 9,000.00 L.F. + M.T.
2-221 \$ 1,980.00

City Manager Approval: *Benjamin Mishae* Date: 1/5/2024

Quote Unbundled Price: \$10,980.00
 Quote List Price: \$10,980.00
 Quote Subtotal: \$10,980.00

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
A la Carte Software									
100678	INVESTIGATE PRO USB DONGLE	1			\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
100749	INVESTIGATE PRO DONGLE LICENSE	1	36		\$250.00	\$250.00	\$9,000.00	\$0.00	\$9,000.00
A la Carte Services									
100336	INVESTIGATE OPERATOR TRAINING	2			\$395.00	\$395.00	\$790.00	\$0.00	\$790.00
100337	INVESTIGATE EXAMINER TRAINING	2			\$595.00	\$595.00	\$1,190.00	\$0.00	\$1,190.00
Total							\$10,980.00	\$0.00	\$10,980.00



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-410161-45231.638RB

Issued: 11/01/2023

Quote Expiration: 11/30/2023

Estimated Contract Start Date: 12/01/2023

Account Number: 111086

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery: Invoice-501 Virginia St E 501 Virginia St E Charleston, WV 25301-2137 USA	Charleston Police Department - WV PO Box 2749 Charleston WV 25330-2749 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Roscoe Brown Phone: 6106204681 Email: rbrown@axon.com Fax:	Ryan Spaulding Phone: 304.348.6480 Email: ryan.spaulding@charlestonwvpolice.org Fax: 304.348.0743

Quote Summary

Program Length	36 Months
TOTAL COST	\$10,980.00
ESTIMATED TOTAL W/ TAX	\$10,980.00

Discount Summary

Average Savings Per Year	\$0.00
TOTAL SAVINGS	\$0.00

Payment Summary

Date	Subtotal	Tax	Total
Dec 2023	\$3,660.00	\$0.00	\$3,660.00
Dec 2024	\$3,660.00	\$0.00	\$3,660.00
Dec 2025	\$3,660.00	\$0.00	\$3,660.00
Total	\$10,980.00	\$0.00	\$10,980.00

Delivery Schedule

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	100678	INVESTIGATE PRO USB DONGLE	1	12/01/2023	11/30/2026
A la Carte	100749	INVESTIGATE PRO DONGLE LICENSE	1	12/01/2023	11/30/2026

Services

Bundle	Item	Description	QTY
A la Carte	100336	INVESTIGATE OPERATOR TRAINING	2
A la Carte	100337	INVESTIGATE EXAMINER TRAINING	2

Payment Details

Dec 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1- License, Support, & Training	100336	INVESTIGATE OPERATOR TRAINING	2	\$263.33	\$0.00	\$263.33
Year 1- License, Support, & Training	100337	INVESTIGATE EXAMINER TRAINING	2	\$396.67	\$0.00	\$396.67
Year 1- License, Support, & Training	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 1- License, Support, & Training	100749	INVESTIGATE PRO DONGLE LICENSE	1	\$3,000.00	\$0.00	\$3,000.00
Total				\$3,660.00	\$0.00	\$3,660.00

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2- License & Support	100336	INVESTIGATE OPERATOR TRAINING	2	\$263.33	\$0.00	\$263.33
Year 2- License & Support	100337	INVESTIGATE EXAMINER TRAINING	2	\$396.67	\$0.00	\$396.67
Year 2- License & Support	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 2- License & Support	100749	INVESTIGATE PRO DONGLE LICENSE	1	\$3,000.00	\$0.00	\$3,000.00
Total				\$3,660.00	\$0.00	\$3,660.00

Dec 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3- License & Support	100336	INVESTIGATE OPERATOR TRAINING	2	\$263.33	\$0.00	\$263.33
Year 3- License & Support	100337	INVESTIGATE EXAMINER TRAINING	2	\$396.67	\$0.00	\$396.67
Year 3- License & Support	100678	INVESTIGATE PRO USB DONGLE	1	\$0.00	\$0.00	\$0.00
Year 3- License & Support	100749	INVESTIGATE PRO DONGLE LICENSE	1	\$3,000.00	\$0.00	\$3,000.00
Total				\$3,660.00	\$0.00	\$3,660.00

Amped Software USA Inc.
18 Bridge Street, Unit 2A
Brooklyn, NY 11201 US
(718) 395-9736
sales.na@ampedsoftware.com



Quote

ADDRESS

Alexander Bobinger
Charleston Police Department (WV)
501 Virginia Street East
Charleston, WV 25313
United States

SHIP TO

Alexander Bobinger
Charleston Police Department (WV)
501 Virginia Street East
Charleston, WV 25313
United States

QUOTE # 230808

DATE 10/31/2023

SKU	ITEM	QTY	RATE	AMOUNT
af-lic-gov	Amped FIVE (Perpetual - GOV) Forensic image and video analysis software. Perpetual license for one seat with software updates and technical support via email for one year. - Customer request for USB dongle license key, provided at no cost. - Annual support renewal costs for license after the first year, \$1,275	1	4,975.00	4,975.00
af-sms-gov	Amped FIVE SMS (GOV) Amped FIVE software maintenance and support. Updates and technical support via email for one seat for one year, only for licenses with SMS expiration date in the current calendar year or later. - Customer request for quote three-year support service plan. - Two years of additional support for 2024-2025 and 2025-2026	2	1,575.00	3,150.00
aft-na	Amped FIVE Training Participation in an online or in-person Amped FIVE training course. Price per person. - Course Dates and Location: TBD - Attendees: TBD	6	1,800.00	10,800.00

Prices in US Dollars. Unless otherwise noted prices do not include taxes. Quote valid for 60 days.

SUBTOTAL	18,925.00
TAX	0.00
TOTAL	\$18,925.00

Please remit payment to:
Amped Software USA Inc.
18 Bridge Street, Unit 2A
Brooklyn, NY 11201 USA

By finalizing this purchase, the end user agrees to the latest version of the EULA available at <https://ampedsoftware.com/legal>

Accepted By

Accepted Date



TRANSFORMING VIDEO SURVEILLANCE INTO ACTIONABLE INTELLIGENCE

BriefCam Pricing Proposal Charleston Police Dept.

Prepared for:
Det. Alex Bobinger
Quotation Number:10242023-001



DATE10/24/2023

Prepared by: Tim Convery

BriefCam's unique fusion of Computer Vision and Deep Learning technologies, together with its patented Video Synopsis® application, enables:

- Rapid review hours of video in just minutes and the ability to quickly pinpoint people and objects of interest
- Quantitative insights from your video surveillance data for decision support
- Near real-time notification of critical security, safety, and operational events impacting your organization so that you can manage events as they unfold

BriefCam Investigator Appliance

- Single-User Single System Video Investigation
- Full suite of tools for video search:
 - Search by object type such as man, woman, car, truck, bicycle.
 - Search by attributes such as color and size
 - Search by behavior such as path of travel or stopping for a period of time.
- Import video files in standard formats from external sources such as DVDs and USB drives.

Included BriefCam® Module

Review

BriefCam's unique fusion of computer vision and Deep Learning technologies, together with its patented Synopsis® application, enables video investigators to review hours of video in just minutes and rapidly pinpoint people and objects of interest.

Pinpoint objects and events of interest by:

- Appearance, e.g. Person, Gender, Vehicle Type, Animal, Bag, Color, Size etc.
- Behavior, e.g. Speed, Path, Direction, etc.
- Area, e.g. Inclusion or Exclusion.

Regards,

Tim Convery

Tim Convery

Title: Director Law Enforcement

BriefCam, Inc.

Email tim.convery@briefcam.com

BriefCam Deployment at Charleston Police Dept.

We are pleased to provide you with the following quotation for the deployment of BriefCam Investigator Appliance at Charleston Police Dept.

BriefCam® Pricing Information

Pricing Table

Quoted By	End User	Payment Terms	Date	Terms & Conditions
Tim Convery	Charleston Police	Net +30	10.24.2023	Quote Valid for 30 days.

QTY	Product Name	Description	Charleston Police
1	BC-INV-001 Year One	BriefCam-Video-Investigation Appliance, 3-year license	\$12,000
1	BSYN-PSOS IV-APL-001	Professional Services, includes remote end user training and BriefCam Appliance set up.	\$4,000
		Total Year One	\$16,000
1	BC-INV-001 Year Two	BriefCam Video Investigation 3-year license	\$12,000
	BC-INV-001 Year Three	BriefCam Video Investigation 3-year license	\$12,000
1	BC-INV-001	Total Three Years License	\$40,000

All three years can be paid upfront or over three years as outlined above.

CITY OF CHARLESTON, West Virginia
Purchase Order Request Form

Grants Office

Date: 11/01/23 **Purchase Order #:** _____

Vendor: Axon Enterprise, Inc. **Phone:** 800.978.2737

Contact: Roscoe Brown **Fax:** _____

Address: 17800 N 85th Street Scottsdale, AZ, 85255
(Street, City, State, Zip)

Quantity	Description	Unit Price	Total Price
1	36-month purchase, including training.	10,980.00	10,980.00
			0.00
			0.00
TOTAL			10,980.00

Requested By: Det. Spaulding **Date:** 11/1/2023

Purpose of Request: Axon Investigate provides an interface that assist in reviewing video surveillance.

To include, video enhancement, multi-clip time syncing, file stretching and narrative report creation.

Grant Administrator:
☐ Denied ☒ Approved  **Date:** 11-6-23

Chief of Police:
☐ Denied ☒ Approved  **Date:** 11/6/23

Budget Officer:
☐ Denied ☒ Approved  **Date:** 11/3/2023

Grant: 2023 BJAG **Account:** 094-000-23-000-3-34

Council Action Date: _____